Financial Statements of

### GREATER VICTORIA HARBOUR AUTHORITY

And Independent Auditor's Report thereon

Year ended March 31, 2023



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### **INDEPENDENT AUDITOR'S REPORT**

To the Members of Greater Victoria Harbour Authority

### **Report on the Audit of the Financial Statements**

#### Opinion

We have audited the financial statements of the Greater Victoria Harbour Authority (the Entity), which comprise:

- the statement of financial position as at March 31, 2023
- the statement of operations for the year then ended
- the statement of changes in net assets for the year then ended
- the statement of cash flows for the year then ended
- and notes to the financial statements, including a summary of significant accounting policies

(hereinafter referred to as the "financial statements").

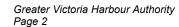
In our opinion, the accompanying financial statements, present fairly, in all material respects, the financial position of the Entity as at March 31, 2023, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

#### **Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the "*Auditor's Responsibilities for the Audit of the Financial Statements*" section of our auditor's report.

We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.





### **Other Information**

Management is responsible for the other information. Other information comprises:

 Information, other than the financial statements and the auditor's report thereon, included in the Management Discussion and Analysis.

Our opinion on the financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit and remain alert for indications that the other information appears to be materially misstated.

We obtained the information, other than the financial statements and the auditor's report thereon, included in the Management Discussion and Analysis as at the date of this auditor's report.

If, based on the work we have performed on this other information, we conclude that there is a material misstatement of this other information, we are required to report that fact in the auditor's report.

We have nothing to report in this regard.

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.



As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

We also:

• Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### **Report on Other Legal and Regulatory Requirements**

As required by the Societies Act (British Columbia), we report that, in our opinion, the accounting policies applied in preparing and presenting financial statements in accordance with Canadian accounting standards for not-for-profit organizations have been applied on a basis consistent with that of the preceding year.

KPMG LLP

**Chartered Professional Accountants** 

Victoria, Canada September 13, 2023

Statement of Financial Position

March 31, 2023, with comparative information for 2022

	2023	2022
Assets		
Current assets:		
Cash and cash equivalents	\$ 1,702,926	\$ 589,019
Guaranteed investment certificates (note 2)	10,392,806	6,517,630
Accounts receivable	9,770,020	540,772
Prepaid expenses	140,976	85,988
	22,006,728	7,733,409
Investments (note 3)	8,044,878	8,011,206
Capital assets (note 4)	56,121,442	57,517,195
	\$ 86,173,048	\$ 73,261,810
Liabilities, Deferred Contributions and Net		<b>A</b>
Current liabilities: Accounts payable and accrued liabilities Deferred revenue and deposits	\$    1,922,756 284,756	\$ 1,269,683 333,229 5,676,429
Current liabilities: Accounts payable and accrued liabilities	\$ 1,922,756	+ , ,
Current liabilities: Accounts payable and accrued liabilities Deferred revenue and deposits	\$ 1,922,756 284,756 5,027,694	333,229 5,676,429
Current liabilities: Accounts payable and accrued liabilities Deferred revenue and deposits Demand loan (note 5)	\$ 1,922,756 284,756 5,027,694	333,229 5,676,429 7,279,341
Current liabilities: Accounts payable and accrued liabilities Deferred revenue and deposits Demand loan (note 5) Deferred lease obligations	\$ 1,922,756 284,756 5,027,694 7,235,206 -	333,229 <u>5,676,429</u> 7,279,341 6,024
Current liabilities: Accounts payable and accrued liabilities Deferred revenue and deposits Demand loan (note 5) Deferred lease obligations Deferred contributions (note 6)	\$ 1,922,756 284,756 5,027,694 7,235,206 - 38,167	333,229 <u>5,676,429</u> 7,279,341 6,024 49,889
Current liabilities: Accounts payable and accrued liabilities Deferred revenue and deposits Demand loan (note 5) Deferred lease obligations Deferred contributions (note 6) Deferred capital contributions (note 7)	\$ 1,922,756 284,756 5,027,694 7,235,206 - 38,167	333,229 <u>5,676,429</u> 7,279,341 6,024 49,889
Current liabilities: Accounts payable and accrued liabilities Deferred revenue and deposits Demand loan (note 5) Deferred lease obligations Deferred contributions (note 6) Deferred capital contributions (note 7) Net assets:	\$ 1,922,756 284,756 5,027,694 7,235,206 - 38,167 26,130,850	333,229 <u>5,676,429</u> 7,279,341 6,024 49,889 17,603,884
Current liabilities: Accounts payable and accrued liabilities Deferred revenue and deposits Demand loan (note 5) Deferred lease obligations Deferred contributions (note 6) Deferred capital contributions (note 7) Net assets: Invested in capital assets	\$ 1,922,756 284,756 5,027,694 7,235,206 - 38,167 26,130,850 33,962,898	333,229 <u>5,676,429</u> 7,279,341 6,024 49,889 17,603,884 34,236,882
Current liabilities: Accounts payable and accrued liabilities Deferred revenue and deposits Demand loan (note 5) Deferred lease obligations Deferred contributions (note 6) Deferred capital contributions (note 7) Net assets: Invested in capital assets Internally restricted (note 8)	\$ 1,922,756 284,756 5,027,694 7,235,206 - 38,167 26,130,850 33,962,898 9,814,715	333,229 <u>5,676,429</u> 7,279,341 6,024 49,889 17,603,884 34,236,882 8,624,830

Commitments and contingencies (note 10)

See accompanying notes to financial statements.

Approved by the Board:

Che tu hilla Director

1 Apre Director

Statement of Operations

Year ended March 31, 2023, with comparative information for 2022

		Budget		2023		2022
		(note 15)				
Revenues:						
Shipping	\$	8,827,629	\$	9,749,343	\$	1,330,642
Marinas and attractions	Ŧ	2,023,100	+	2,390,559	Ŧ	1,895,643
Commercial real property		2,084,312		2,633,351		2,271,836
		12,935,041		14,773,253		5,498,121
Capital improvement fees (note 9)		2,600,231		2,736,931		30,295
Government operating subsidies (note 16)		-		-		549,875
Other recovered costs and in-kind sponsorship		591,143		433,334		503,502
		16,126,415		17,943,518		6,581,793
Expenses:						
General operating expenses		4,026,789		3,963,928		1,491,218
Repairs and maintenance		3,047,749		2,329,547		1,383,073
Insurance		777,261		748,625		717,330
Property taxes		1,116,471		1,256,696		1,121,743
Administrative		4,763,192		4,188,363		3,318,480
Interest expense (note 5)		131,783		265,258		148,693
Amortization of capital assets		1,834,763		1,772,706		1,968,709
		15,698,008		14,525,123		10,149,246
Excess (deficiency) of revenues over expenses						
before the following		428,407		3,418,395		(3,567,453)
belore the following		420,407		0,410,000		(0,007,400)
Deferred non-capital contributions recognized						
as revenue (note 6)		11,722		11,722		87,505
Deferred capital contributions recognized						
as revenue (note 7)		667,501		667,501		741,029
Extraordinary item (note 17)		-		-		388,000
Loss on disposal of capital assets (note 17)		-		-		(1,838,191)
Excess (deficiency) of revenues over expenses						
before investment income		1,107,630		4,097,618		(4,189,110)
Net investment income		485,692		348,535		419,957
		+00,092		0-10,000		+10,007
Excess (deficiency) of revenues over expenses	\$	1,593,322	\$	4,446,153	\$	(3,769,153)

See accompanying notes to financial statements.

Statement of Changes in Net Assets

	Investment in capital assets	Internally restricted	Unrestricted	Total
Balance, March 31, 2021	36,615,445	\$ 9,280,206	\$ 6,196,174	\$ 52,091,825
Excess (deficiency) of revenue over expenses Change in investment in capital	(3,065,871)	331,457	(1,034,739)	(3,769,153)
assets	687,308	-	(687,308)	-
Transfer from internally restricted reserve fund	-	(986,833)	986,833	
Balance, March 31, 2022	34,236,882	8,624,830	5,460,960	48,322,672
Excess (deficiency) of revenue over expenses Change in investment in capital	(1,105,205)	33,672	5,517,686	4,446,153
assets	831,221	-	(831,221)	-
Transfer to internally restricted reserve fund	-	1,156,213	(1,156,213)	-
Balance, March 31, 2023	5 33,962,898	\$ 9,814,715	\$ 8,991,212	\$ 52,768,825

Year ended March 31, 2023, with comparative information for 2022

See accompanying notes to financial statements.

Statement of Cash Flows

Year ended March 31, 2023, with comparative information for 2022

		2023		2022
Cash flows from operating activities:				
Excess (deficiency) of revenues over expenses	\$	4,446,153	\$	(3,769,153)
Items not involving cash:	Ŧ	.,,	Ŧ	(0,100,100)
Amortization of capital assets		1,772,706		1,968,709
Amortization of deferred contributions		(11,722)		(87,505)
Amortization of deferred capital contributions		(667,501)		(741,029)
Loss on disposal of capital assets		-		1,838,191
Unrealized loss on investments		309,194		143,151
Net changes in non-cash working capital:				,
Decrease (increase) in accrued interest on				
guaranteed investment certificates		(125,176)		4,193
Decrease (increase) in accounts receivable		(9,229,248)		442,936
Decrease (increase) in prepaid expenses		(54,988)		16,694
Decrease (increase) in accounts payable and		(-,)		,
accrued liabilities		653,073		(101,399)
Increase (decrease) in deferred lease obligations		(6,024)		(389,624)
Increase (decrease) in deferred revenue and deposits		(48,473)		13,169
		(2,962,006)		(661,667)
Cash flows from financing activities:				
Deferred capital contributions received (note 7)		9,194,467		44,872
Fixed term loan principal payments		(648,735)		(648,735)
· · · · · · · · · · · · · · · · · · ·		8,545,732		(603,863)
Cash flows from investing activities:				
Purchase of capital assets		(376,953)		(107,822)
Proceeds from disposal of capital assets		-		24,377
Guaranteed investment certificates matured		7,250,000		7,000,000
Purchase of guaranteed investment certificates		(11,000,000)		(6,500,000)
Transfer to investments		(342,866)		(474,608)
		(4,469,819)		(58,053)
Increase (decrease) in cash and cash equivalents		1,113,907		(1,323,583)
Cash and cash equivalents, beginning of year		589,019		1,912,602
Cash and cash equivalents, end of year	\$	5 1,702,926	\$	589,019

See accompanying notes to financial statements.

Notes to Financial Statements

Year ended March 31, 2023

Greater Victoria Harbour Authority (the "Society") is incorporated under the Societies Act (British Columbia). Its principal activity is to manage and develop the Victoria and Esquimalt harbours to meet local, Esquimalt Nation, Songhees Nation, municipal, provincial and federal interests and priorities.

In 2002 Transport Canada contributed lands and improvements at Ogden Point, Erie Street, Wharf Street and Ship Point. The contributions are subject to various restrictions including continued use as a port facility.

The land and improvements were transferred to the Society at a nominal value of \$1. The assets were recorded at an estimated fair market value of \$50,481,120, as determined by the BC Assessment through their annual valuation and assessment process.

### 1. Significant accounting policies:

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations in Part III of the CPA Canada Handbook. The Society's significant accounting policies are as follows:

(a) Revenue recognition:

The Society follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Contributions of capital assets that will be amortized are initially deferred and subsequently recognized as revenue on the same basis as the related costs are amortized. Contributions for capital assets that will not be amortized, such as land, are not recorded as deferred capital contributions or recognized as revenue, but are recorded as a direct increase in net assets in the period the asset is received.

Revenue from operations is recognized as services are performed. Amounts received for future services are deferred until the service is provided.

Revenue recognition under a lease commences when the tenant has a right to use the leased assets. The total amount of contractual rent to be received from operating leases is recognized on a straight-line basis over the term of the lease. Rental revenue also includes percentage participating rents and recoveries of operating expenses, including realty taxes. Percentage participating rents are recognized when tenants' specified sales targets have been met. Operating expense recoveries are recognized in the period that recoverable costs are chargeable to tenants.

(b) Cash and cash equivalents:

Cash and cash equivalents include deposits in banks and short-term investments with a term to maturity of three months or less at the date of purchase.

Notes to Financial Statements

Year ended March 31, 2023

### 1. Significant accounting policies (continued):

(c) Financial instruments:

Financial instruments are recorded at fair value on initial recognition. Equity instruments that are quoted in an active market are subsequently measured at fair value. All other financial instruments are subsequently recorded at cost or amortized cost, unless management has elected to carry the instruments at fair value. The Society has elected to carry all investments at fair value. The Society has not elected to carry any other financial instruments at fair value.

Financial assets are assessed for impairment on an annual basis at the end of the fiscal year. If there is an indicator of impairment, the Society determines if there is a significant adverse change in the expected amount or timing of future cash flows from the financial asset. If there is a significant adverse change in the expected cash flows, the carrying value of the financial asset is reduced to the highest of the present value of the expected cash flows, the amount that could be realized from selling the financial asset or the amount the Society expects to realize by exercising its right to any collateral. If events and circumstances reverse in a future period, an impairment loss will be reversed to the extent of the improvement, not exceeding the initial carrying value.

(d) Investment income:

Investment income, which is recorded on the accrual basis, includes interest income, dividends, net gain (loss) on sale of securities and unrealized gains (losses).

(e) Capital assets:

Purchased capital assets are recorded at cost. Contributed capital assets are recorded at their estimated fair market value determined at the date of contribution.

Amortization is provided on a straight-line basis over their estimated useful life at the following amortization periods:

Asset	Amortization period
Breakwater and piers	50 years
Wharves and docks:	
Refurbished existing	10 - 15 years
New construction	20 - 25 years
Buildings	10 - 50 years
Yard improvements	5 - 10 years
Furniture and fixtures	5 years
Office and maintenance equipment	2 - 5 years
Boats, marine and automotive	3 - 5 years
Information technologies	2 - 4 years

Notes to Financial Statements

Year ended March 31, 2023

### 1. Significant accounting policies (continued):

(e) Capital assets (continued):

Amortization is not provided on capital assets under construction until the assets are available for use.

When a capital asset no longer contributes to the Society's ability to provide services, its carrying value is written down to its residual value.

(f) Asset retirement obligations:

The fair value of a liability for an asset retirement obligation is recognized in the period in which it is incurred if a reasonable estimate of fair value can be made. The associated retirement costs are capitalized as part of the carrying amount of the long-lived asset and amortized over the life of the asset. At this time, the Society has determined that there are no significant asset retirement obligations.

(g) Use of estimates:

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the year. The more subjective of such estimates are the amortization period of capital assets. Actual results could differ from these estimates.

### 2. Guaranteed investment certificates:

	2023	2022
Short-term certificates	\$ 10,392,806	\$ 6,517,630

Guaranteed investment certificates earn interest of between 4.55% and 5.75%, with various maturity dates to March 6, 2024.

#### 3. Investments:

Investments represent funds invested for internally restricted purposes (note 8). The major components of investments stated at market value are as follows:

	2023	2022
Fixed income Canadian equity US equity International equity Money market	\$ 2,982,271 1,963,622 1,469,531 1,473,930 155,524	\$ 2,865,208 2,025,992 1,627,630 1,392,014 100,362
	\$ 8,044,878	\$ 8,011,206

Notes to Financial Statements

Year ended March 31, 2023

### 4. Capital assets:

2023	Cost	Accumulated amortization	Net book value
Land	\$ 19,563,855	\$-	\$ 19,563,855
Breakwater and piers	41,313,636	15,901,893	25,411,743
Wharves and docks	10,906,414	7,478,328	3,428,086
Buildings and yard improvements	12,834,220	8,986,279	3,847,941
Furniture and fixtures	43,640	43,640	-
Office and maintenance equipment	580,121	539,046	41,075
Boats, marine and automotive	283,260	228,880	54,380
Capital assets under construction	3,774,362	-	3,774,362
	\$ 89,299,508	\$ 33.178.066	\$ 56,121,442

2022	Cost	Accumulated amortization	Net book value
Land	\$ 19,563,855	\$-	\$ 19,563,855
Breakwater and piers	41,313,636	14,973,311	26,340,325
Wharves and docks	10,933,969	7,196,573	3,737,396
Buildings and yard improvements	12,834,220	8,492,829	4,341,391
Furniture and fixtures	43,640	43,640	-
Office and maintenance equipment	552,566	484,900	67,666
Boats, marine and automotive	283,260	214,107	69,153
Capital assets under construction	3,397,409	-	3,397,409
	\$ 88,922,555	\$ 31,405,360	\$ 57,517,195

### 5. Demand loan:

On September 21, 2018, the Society signed a credit facility with Coast Capital Savings Federal Union ("Coast Capital") to finance the Ogden Point dolphin extension capital project. The credit facility was negotiated as a demand instrument to give flexibility on the variable interest rate and unrestricted prepayment options without notice or penalty. A general security agreement was provided as collateral.

The maximum value of the credit facility is \$8,500,000, repayable over 84 months with an interest rate of prime (2023 - 6.7%, 2022 - 2.70%). Principal repayment commenced on January 1, 2021. Monthly payments are \$54,061 plus interest.

As of March 31, 2023, the credit facility outstanding was \$5,027,694. Interest paid was \$265,258 (2022 - \$148,693).

Notes to Financial Statements

Year ended March 31, 2023

### 6. Deferred contributions:

Deferred federal, provincial, and municipal contributions relate to project specific funding and are recognized as costs are incurred.

	Balance March 31, 2022	a	Amounts mortized revenue	Amounts received	N	Balance larch 31, 2023
Federal, provincial and municipal contributions: Ogden Point	\$ 49,889	\$	(11,722)	\$ -	\$	38,167
Total deferred contributions	\$ 49,889	\$	(11,722)	\$ -	\$	38,167

### 7. Deferred capital contributions:

Deferred capital contributions represent unamortized capital contributions received from Transport Canada and other federal and provincial contributions.

	-	Balance arch 31, 2022	Amour amortize to reveni	ed	Amounts received		Balance March 31, 2023
Transport Canada:	¢ 16.3		¢ (545-2)	20)	ድ	¢	15 011 626
Ogden Point		356,855 356,855	<u>\$ (545,22</u> (545,22	,	<u>\$</u> -	\$	<u>15,811,626</u> 15,811,626
Other federal, provincial and municipal contributions:							
Ogden Point Inner Harbour	,	)87,601 159,428	(112,30 (9.96	,	9,079,094 115,373		10,054,387 264,837
		247,029	(122,2)	- /	9,194,467		10,319,224
Total deferred contributions	\$ 17,6	603,884	\$ (667,50	01)	\$ 9,194,467	\$	26,130,850

As at March 31, 2023, \$9,000,000 in deferred capital contributions remains unspent (2022 - nil).

Notes to Financial Statements

Year ended March 31, 2023

### 8. Internally restricted net assets:

Internally restricted net assets are comprised of the following three components:

	Balance March 31, 2022	Amounts spent	Increase in reserves	Balance March 31, 2023
Restricted reserve Cruise sustainability fee Fuel dock capital reserve	\$ 8,011,206 412,596 201,028	\$ (1,580,719) _	\$ 33,672 2,695,873 41,058	\$ 8,044,878 1,527,751 242,086
Total restricted net assets	\$ 8,624,830	\$ (1,580,719)	\$ 2,770,603	\$ 9,814,715

(a) Restricted reserve:

An amount of \$8,044,878 (2022 - \$8,011,206) which is reserved to fund future earthquake insurance deductible, business interruption, material revenue loss exposure and one year of debt service costing. This internally restricted amounts are not available for other purposes without the approval of the Board of Directors.

(b) Cruise sustainability fee:

The amount of \$1,527,751 (2022 - \$412,596) represents the excess of cruise sustainability revenue and grant funding received over cruise sustaining expenditures. The cruise sustainability amounts are restricted for repairs and maintenance and capital expenditures related to the cruise infrastructure.

On April 1, 2010, the Society introduced a cruise sustainability fee to all cruise lines calling at the Ogden Point Terminal. Cruise sustainability fee revenues are used solely to recover and fund capital expenditures related to cruise infrastructure. The cruise sustainability fee for 2023 was \$3.76 (2022 - nil due to COVID and the closure of the marine borders to traffic) per cruise line passenger.

To March 31, 2023 cumulative cruise sustainability fee revenues and grant funding received for cruise sustaining projects exceed cumulative expenditures as follows:

Cruise sustainability fee revenues Grant funding received for cruise sustaining projects	\$ 12,982,052 1,992,623
	14,974,675
Less:	
Cruise sustaining expenditures	11,305,120
Interest and principal on Dolphin loan	2,141,804
	13,446,924
Excess of cruise sustainability revenue and grant funding received over cruise sustaining expenditures	\$ 1,527,751
	ψ 1,027,701

Notes to Financial Statements

Year ended March 31, 2023

#### 8. Internally restricted net assets (continued):

(c) Fuel dock capital reserve:

The remaining \$242,086 (2022 - \$201,028) represents the excess of revenues over expenditures in relation to the Fuel Dock. The Society receives \$0.0376 per litre of revenue from the Fuel Dock as a capital recovery fee. These amounts are restricted for capital and major repairs and maintenance expenditures on the Fuel Dock.

### 9. Capital improvement fees:

The capital improvement fees are comprised of:

- (a) Capital improvement fee recovered from the fuel dock of \$41,058 (2022 \$16,715);
- (b) Fees recovered from the tenants of the Steamship building for capital washroom improvements of nil (2021 \$13,580); and
- (c) The cruise sustainability fee of \$2,695,873 (2022 nil).

### 10. Commitments and contingencies:

During 2023 the Society extended the lease of the first floor of the Dogwood Building for a term of five years from April 1, 2023 to March 31, 2028. Under the lease agreement there is a fixed portion of base rent payable monthly as well as a proportionate share of operating costs.

The fixed payments of base rent for the next five years of the lease are as follows:

	Dogwood
2024	\$ 126,504
2025	126,504
2026	131,775
2027	137,046
2028	137,046

### 11. Employee and contractor remuneration:

For the fiscal year ending March 31, 2023, the Society paid total remuneration of \$1,475,504 to the 10 highest paid employees and contractors for services, each of whom received total annual remuneration of \$75,000 or greater (2022 - \$1,276,464 to the 10 highest paid). Remuneration includes salaries, benefits and bonuses.

Notes to Financial Statements

Year ended March 31, 2023

#### 12. Board of directors' fees:

For purposes of director's fees, as per amendment to Special Resolution 14.04.04, CAM-Sec 4.4, annual director's fees shall not exceed 5% of the previous year's gross revenues. For the fiscal year 2020-21 and the beginning of fiscal year 2021-22 the directors agreed to forgo meeting fees, resulting in significant savings to the Society. Meeting fees were re-instated in September of 2021. The total fees paid in the fiscal year amounted to \$190,500 which represents 2.9% of the previous year's gross revenues (2022 - \$107,043,1.5%). The table below provides details of the directors' compensation. While there are 13 active directors at any one time during the calendar year, details include 15 directors due to the transition of directors between the 2022 and 2023 calendar years.

	2023	2022
Director	\$ 2,600	\$ -
Director	3,000	-
Director	3,400	-
Director	4,800	5,200
Director	6,600	6,400
Secretary and Committee Chair	9,675	9,300
Director	9,800	6,400
Director and Committee Chair	10,700	8,900
Treasurer and Committee Chair	10,900	8,900
Director	11,200	6,400
Director and Committee Chair	11,900	8,900
Director and Committee Chair	13,700	8,900
Director	15,000	2,643
Secretary, Committee Chair and Vice Chair	24,625	10,900
Board Chair	41,000	18,800
External Board Advisors (6)	11,600	5,400
Total Board of Directors' fees	\$ 190,500	\$ 107,043

#### 13. Financial instruments:

(a) Foreign currency risk:

The Society holds investments in equities outside of Canada which are subject to foreign exchange risk (note 3).

(b) Interest rate risk:

The Society's exposure to interest rate risk relates to its investments in fixed income securities (note 3) and its demand loan (note 5). The fair value of these instruments are directly impacted by changes in interest rates. The objective of the Society's investment policy is to control interest rate risk by managing its interest rate exposure.

Notes to Financial Statements

Year ended March 31, 2023

### 13. Financial instruments (continued):

(c) Credit risk:

Credit risk is the risk that a third party to a financial instrument might fail to meet its obligations under the terms of the financial instrument. For cash, cash equivalents, guaranteed investment certificates, investments and receivables, the Society's credit risk is limited to the carrying value on the statement of financial position.

The Society manages the risk associated with the concentration of credit risk through its policy of dealing with high credit quality financial institutions.

(d) Market risk:

Market price risk is the risk that the value of an instrument will fluctuate as a result of changes in market prices, whether those changes are caused by factors specific to an individual investment, its issuer or all factors affecting all instruments traded in the market. As all of the Society's investments are carried at fair value with fair value changes recognized in the statement of operations, all changes in market conditions will directly result in an increase or decrease in net assets. The objective of market risk management is to mitigate market risk exposures within acceptable parameters while optimizing the return on risk.

This risk is mitigated by the investment policies for the respective asset mixes to be followed by the investment managers with established guidelines for a risk tolerance and exposures, the requirements for diversification of investments within each asset class and credit quality constraints on fixed income investments.

There have been no significant changes in the Society's risk exposure from the prior year.

### 14. Significantly influenced organization:

Skwin'ang'eth Selas Development Company was incorporated on December 19, 2013 under the Canada Not-for-profit Corporations Act with the purpose of, among other things, promoting economic development opportunities for the Esquimalt Nation and Songhees Nation communities.

The non-profit organization was established jointly by the Esquimalt Nation, Songhees Nation and Greater Victoria Harbour Authority with equal representation on its Board of Directors. As a non-profit corporation, activities will not be carried out for the purpose of return for the Society. Any surpluses will be used to further the corporation's purpose.

Notes to Financial Statements

Year ended March 31, 2023

### 14. Significantly influenced organization (continued):

On April 1, 2014 the Society and the Skwin'ang'eth Selas Development Company initiated a revenue contribution agreement for a term of 3 years. During the term of the agreement the Society agreed to contribute a portion of its operating revenue (excluding cruise sustainability fees and other recovered costs and in-kind revenue) in respect of each operating year (2015 - 0.50%, 2016 - 0.75%, 2017 - 1.00%) payable quarterly. On June 9, 2016 the Members of Skwin'ang'eth Selas became inactive and it was resolved by the Members that Greater Victoria Harbour Authority be released from the contractual obligation to make quarterly "percentage of revenue" contributions and the contract be terminated effective March 31, 2016. The Skwin'ang'eth Selas Development Company was then dissolved on August 11, 2020 and funds remained of \$51,705 that will be held for First Nations initiatives as overseen by the Society's First Nations Economic Development Committee.

For the fiscal year ending March 31, 2023, the Society reinstated the commitment to disburse a percentage of budgeted revenue, that would have originally been payable to Skwing'ang'eth Selas Development Company, to First Nations initiatives overseen by the Society's First Nations Economic Development Committee of the Board (2023 - 1.00%, 2022 - nil). In 2023 the amount of the commitment was \$139,000, of which \$120,979 remains to be disbursed.

#### 15. Budget data:

The budget data presented in these financial statements is based upon the 2023 operating and capital budgets approved by the Board of Directors on March 14, 2022.

#### 16. Government operating subsidies:

In fiscal 2022 the Society was in receipt of operating subsidies from the Federal Government as COVID-19 support for \$482,212 for Canada emergency wage subsidy and \$67,663 for Canada emergency rent subsidy.

#### 17. Termination of Steamship Terminal Lease:

On September 1, 2012 the Society commenced a lease of the CPR Steamship Terminal Building for a term of 19 years and 7 months with 2 renewal terms of 10 years each.

As of March 31, 2023 the Society has executed an agreement with the BC Transportation Financing Authority to release the Society from the lease.

The leasehold improvements purchased by the Society of net book value of \$1,862,569 have been written off in the 2022 financial statements and the related deferred lease obligation of \$388,000 extinguished.